

29 December 2022

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Dear Tool Dealer,

PATINA will conduct our annual Dealer Sale and Auction on Saturday, March 11, 2023, with Dealer set-up starting the day before. Before the days of Covid, we normally had the event in March, but in the last two years, we temporarily shifted the date to late fall. Now we are back to normal, or at least near-normal.

Special note regarding Covid: We will continue to adhere to the Maryland Governor's orders, and we will apply guidance from CDC, such as about social distancing and mandatory masking. Dealers who reserve tables may cancel for any reason, for example for health concerns, without financial penalty. We will simply tear up your check.

Our event will be at the Damascus Volunteer Fire Department Activity Center, 10211 Lewis Drive, Damascus Maryland 20872. This is the same location we've used in previous years. Please note we will continue the recent practice of opening the Early Birds and for general public one hour earlier (0700 & 0800 hrs, respectively)- so your customers have more time to shop with you! Here is a quick look at the schedule (time per 2400 hour clock):

PATINA Sale & Auction Schedule

Friday, 10 March 2023

0900 hrs - PATINA Committee arranges tables in Firehall
1200 - 1900 open for dealers to set up; Early Birds may enter.

Saturday, 11 March 2023

0600 - open for dealers to enter and set up
0700 - Early Birds enter to shop
0800 - doors open for general public
1400 - 1700 - Auction

PATINA Committee requests of dealers:

- Please move your vehicle from the loading area ASAP.
- For dealers who do not check in on Friday, please arrive before 0700 hrs on Saturday to avoid delays checking in.
- Only two dealers may share a single table.
- Please use a table covering.

Answers to common questions:

- By popular request, we will continue our reduced table rent from 2022, although we've been hit with cost increases. Prices are: \$45 for one or \$40 each if you want two, \$35 each for three or more, and reservations mailed by February 28, 2023, deduct \$5 from total bill. (The discount for early mailing is to help us get a clear idea of how

many tables we need to rent to have available.)

- Dealer tables are 8ft x 30in (approximate size)
- Table assignment tracks closely with the previous year, unless you want a new spot. If so, please advise.
- Dealers may remain open during the Auction; all must vacate by 1700 hrs.
- Food service will be available from the VFD, assuming that no Covid issues come up.

Tailgating: Spaces will be free, on a first come basis. Tailgaters may set up on Friday in the lot across the street. Note: we may charge for tailgating spaces eventually, but not this year.

The Fire Hall will be open for dealer set up on Friday from 12-1900 hrs. You may stop by and set up your tools at your table.

We will permit Early Birds to enter the Fire Hall on Friday, starting at 1200 hrs. The price will be \$20 on Friday, and the badge WILL permit admittance on Saturday (this is a change from October 2022, when we used separate Early Bird badges for each day.)

Lodging: we no longer try to negotiate lodging rates. If you find a good spot at a good rate, please let me know, and I'll share the info with other dealers.

Notice: On the advice of our lawyer, we are inviting dealers to attend and set up for this dealer event in the capacity of "invitees"; in Maryland this term has specific legal implications about your obligation to safeguard your wares. PATINA can NOT accept liability for damage or theft of your wares. This should have little to no impact on you since you are already aware that your wares are valuable, and you already safeguard them.

See you there!

Dave Murphy